

**Prof. Rajanish Dass**  
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Prof. Dass is currently a faculty in the Computer & Information Systems Group at the Indian Institute of Management, Ahmedabad. His primary research and teaching interests are in the areas of Strategic Information Systems, IT Portfolio Planning of organizations, e-Governance, Business and Competitive Intelligence and Advanced Analytics. He has a keen interest in the evolution of the Indian IT industry.

Prof. Dass had received the prestigious Infosys Scholarship for pursuing his doctoral studies. He was also the recipient of the Competitive Scholarship from the Marketing Management Association of the USA in 2003 and was one of the four invited members from India at the Copenhagen Consensus, 2004. He has published a number of research papers in forums like national and international research conferences (like IEEE Hawaii International Conference on System Sciences, ACM SIGKDD, IEEE International Conference on Data Engineering, IWRA World Water Congress, International Conference on e-Governance etc.), journals (like International Journal of Internet Marketing and Advertising, Journal of Information Technology, Cases and Annals, International Journal of Technology Policy & Management etc.) and as book chapters (from publishers like Mc-Graw Hill, in Lecture Notes in Computer Science of Springer-Verlag etc.). He is a regular reviewer of various international conferences and international journals.

He has worked extensively in real-life projects for clients like the County of Durham (North Carolina, USA) and was a member of the core team that had worked on Symantec's Norton Anti-virus. He is currently in the advisory board for the Ministry of Information Technology, Government of India, in the working group for setting up e-Governance standards in India. Has been an invited member of the IT Standardization body of BIS since 2006. Some of his consulting clients include organizations like the Ministry of Finance, Government of India, Ministry of Human Resources Development, Government of India, Government of Gujarat, SEWA, Cisco, Sun Microsystems, TCS, IBM, RedHat Linux, Call One, Ceon Solutions, John Deere, University Grants Commission of India, Nike to name a few. He has done executive training programs for top level management executives of ACC Cement, Cisco, Hemas (Sri Lanka), Astro (Malaysia), Maxis (Malaysia), Apollo Tyres, Indian Bank, CallOne, Lupin, Government of Chattisgarh, Smart Global (Dubai) etc. Prof. Dass is also serving as a member in the Board of Advisors in e-GovServices, Ceon Solutions, the Banknet Group, Adarsh Thought Works and Symbiosis Distance Learning. He is also working with ICICI Bank, LIC, State Bank of India and designing the IT roadmap of Sewa. He is the India Lead of a couple of cross country studies between India and UK on issues of Security & Identity Management, with a special focus on National Identity, sponsored by the Research Councils of UK and the UK India Education and Research Initiative (UKIERI). He has been an invited speaker at the China Education and Research Conference hosted by the Government of China.

He has been the External Consultant to the Ministry of Finance of India for all the IT initiatives for Direct and Indirect Taxes from May 2006 to March 2008 and has played key role in identifying information bottlenecks, advising on the overall IT portfolio, helping departments identifying roadblocks proactively for successful implementation of technology projects etc. Some of the current initiatives started in his guidance are the e-filing initiative of the Income tax, Centralized Processing of Returns, Systems Integration of both Income tax and Customs & Excise, introduction of biometrics in PAN cards, BPR exercise of the Income Tax department. He was involved in the designing of the service portfolio of e-Seva centers in Vishakhapatnam, Andhra Pradesh and in Common Service Centers in Jharkhand. He is a member of the Steering Committee leading the National Mission of Education by ICT of MHRD, India.

He is also a member of the Centre for Retailing, Centre for Infrastructure Planning & Regulations, the Centre of e-Governance and a board member of the IIMA Idea Telecom Centre of Excellence, at the Indian Institute of Management, Ahmedabad. He had been invited by the World Customs Organization and the Massachusetts Institute of Technology as a speaker and panelist along with Sir Clive Granger, Nobel Prize Recipient in Economics of 2003 and has been featured as one of the IT thought leaders in India by CNN in February 2008.

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